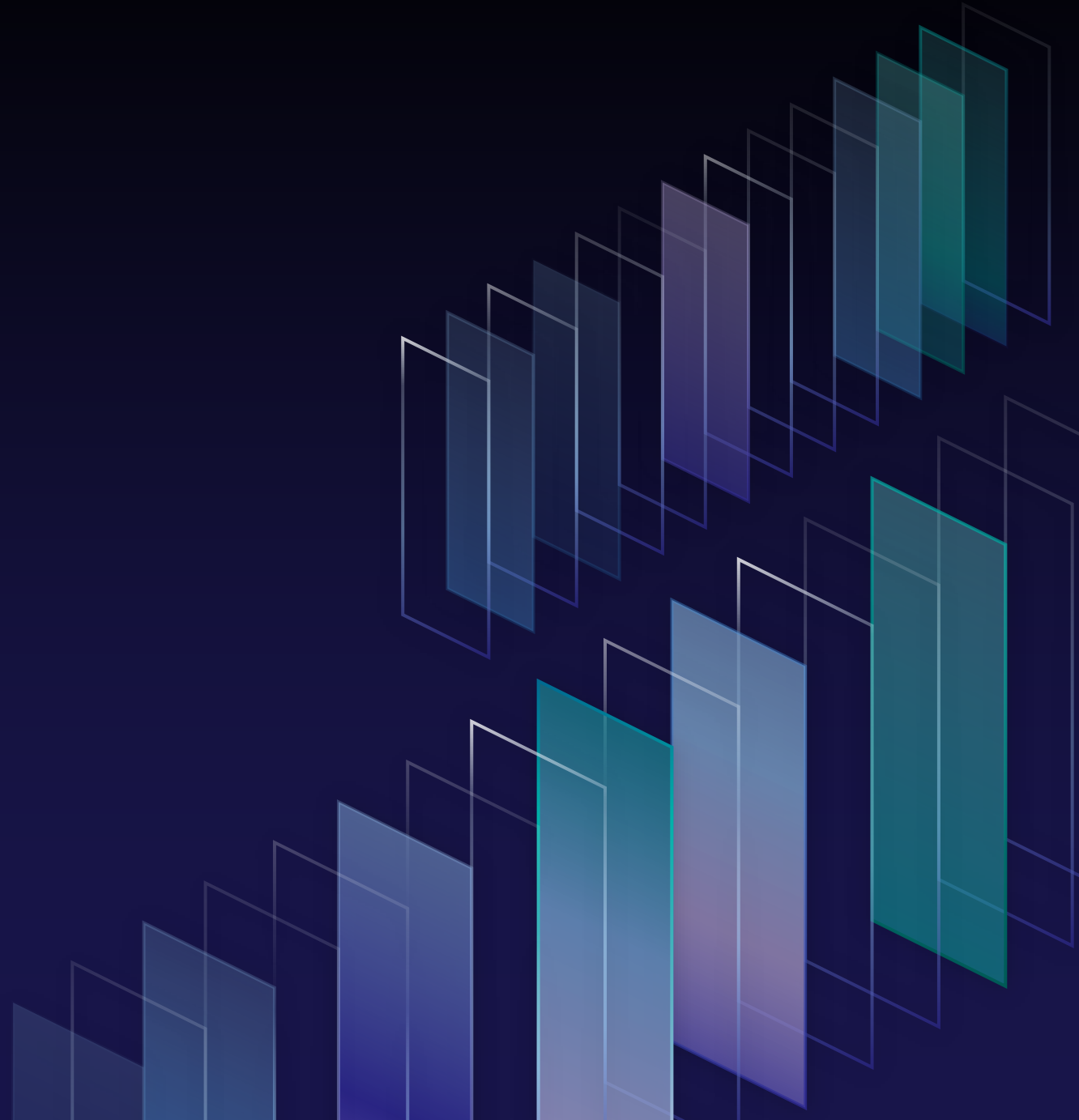


Building the Future Together

Don Woodlock
President, InterSystems



About

InterSystems



What we do:

80+

Countries

1000+

Global partners

>1B+

Patient
Records

+20M

Shipping containers
tracked globally

+2B

Real-time equity
trades processed daily

60%

Of NHS data flows through
InterSystems Health Connect



About

InterSystems



UKI



40+

Years UKI

InterSystems Software

Manages More Healthcare Records

Than any Company **in the World**





Healthcare

MedTech

Private

Public

Life Sciences

Laboratories

Software

Government Health

Financial Services

Investment Banks

Retail Banks

Commercial Banks

Asset Management

Wealth Management

Insurance

Fintechs

Data Providers

Supply Chain and Logistics

Healthcare

Automotive

Wholesale and Distribution

Manufacturing

Third Party Logistics (3PL)

Consumer Packaged Goods (CPG)

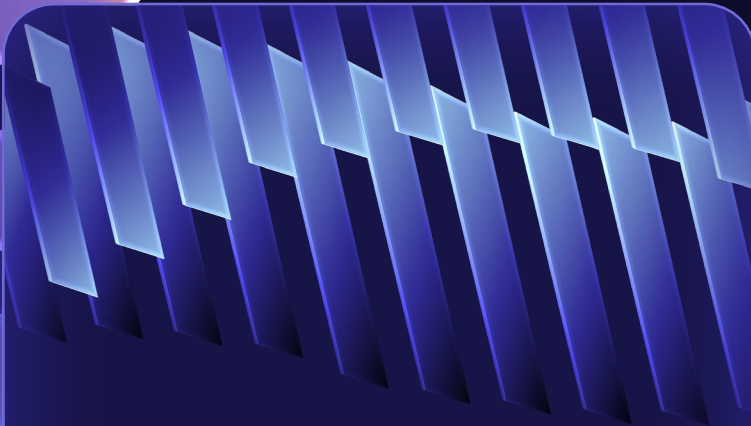
Transportation

Application Providers



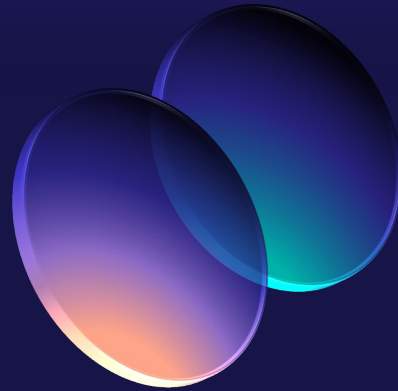
InterSystems is

Different **by Design**



Passion

Primary motivator of our staff



Partnership

Core of our business model



Privately Owned

No outside pressures

A Company

Built for Change



MAINFRAME



**CLIENT/
SERVER**



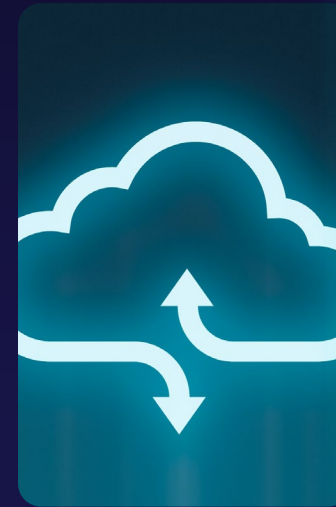
**MINI
COMPUTER**



INTERNET

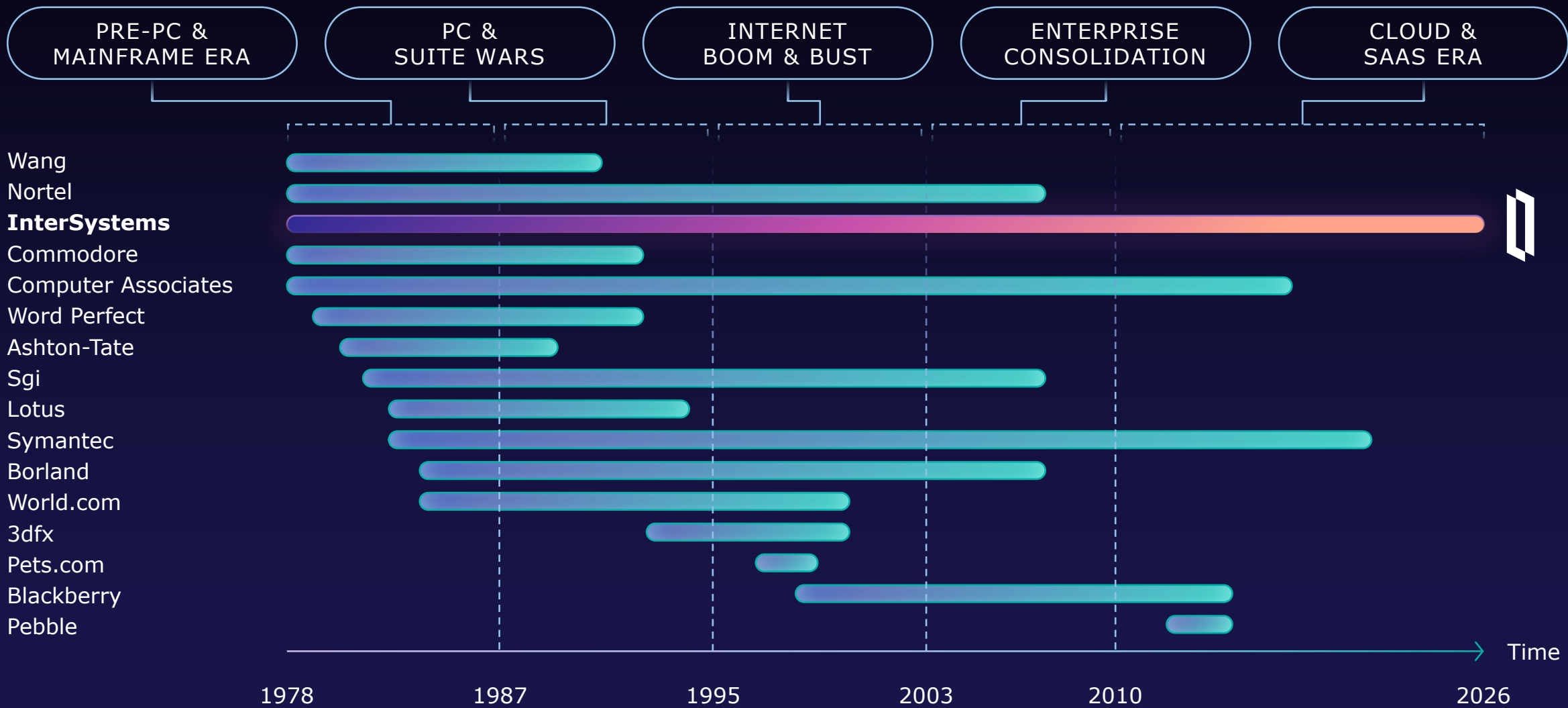


CLOUD



AI





Top Industry Analysts

Recognize InterSystems



Gartner®

Recognized as
a **Leader** in
the Gartner®
Magic Quadrant™

Enterprise Electronic
Health Records, 2026

Gartner®

Positioned
as a **Challenger**
in the Gartner®
Magic Quadrant™

Cloud Database Management
Systems, 2025

IDC

Recognized
as a **Leader**
in the IDC
MarketScape

Worldwide Analytical
Databases, 2025-2026

***ISG®**

Recognized as an
Exemplary
provider in overall
Data Platforms

2026 ISG Buyers Guide™
Data Platforms



Prioritizing Fairness
and Equity



Ensuring Safety
and Security



Augmenting
Human Intelligence



Establishing Trust and
Driving Innovation



Guarding Privacy
and Data Ownership

InterSystems
**AI Ethics
Principles**

READY 2026 KEYNOTE

“

There is no AI strategy without

A Data Strategy

And there is no data strategy without
an interoperability strategy

”

Dr. Phillip Payne

*AMIA Board Chair & President, Chief Health
AI Officer BJC Healthcare & WashU Medicine*





AI Data Backbone

FROM SYSTEMS OF RECORD TO **Systems of Intelligence**



04 **Intelligence**

03 **Insight**

02 **Engagement**

01 **Record**

SYSTEMS OF INTELLIGENCE

The Organisation Itself — Hospital, Partner, Health System

**Apps &
Analytics**

SYSTEMS OF INSIGHT

What clinicians, patients and managers use

**AI Data
Backbone**



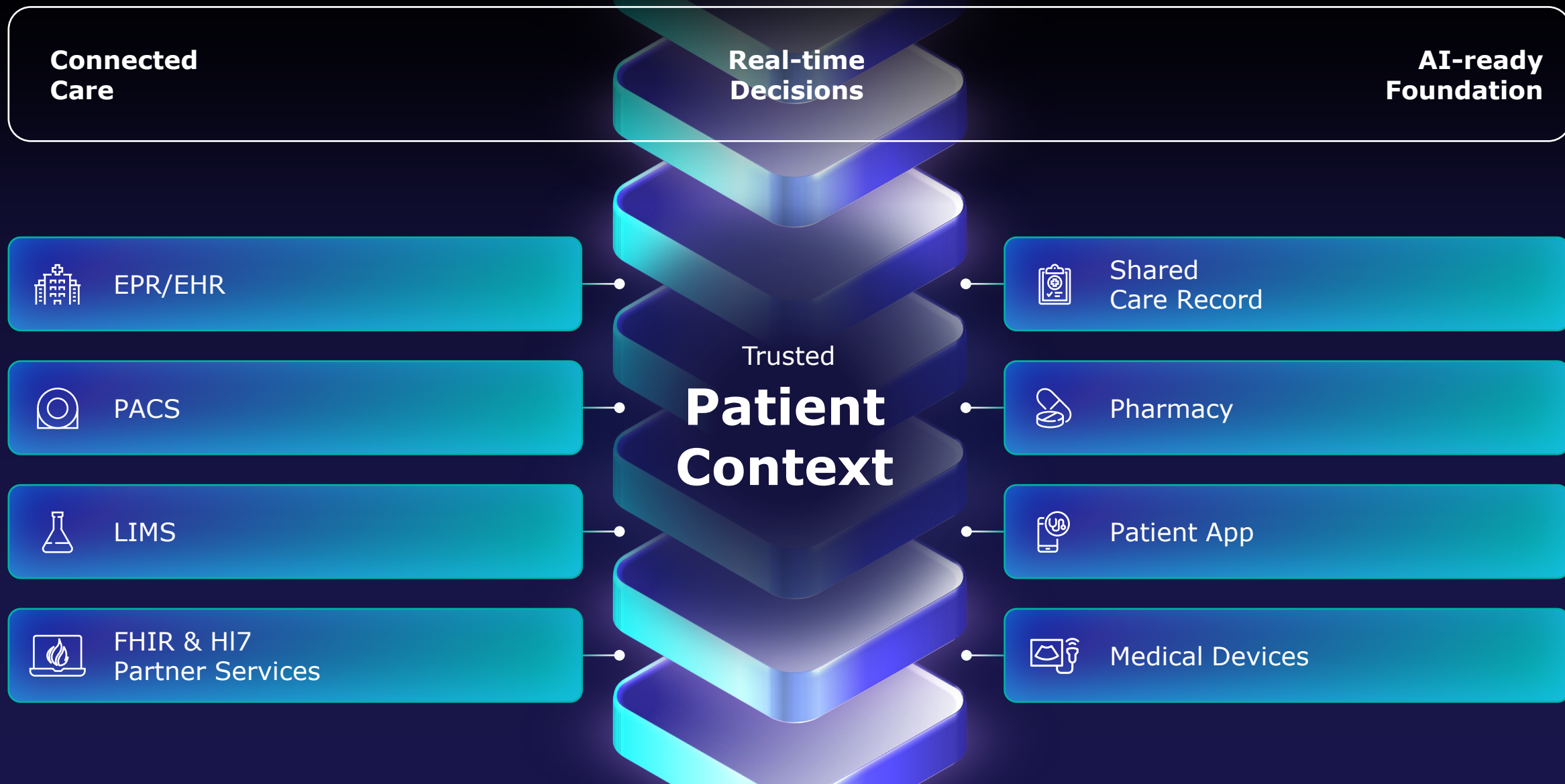
SYSTEMS OF ENGAGEMENT

**Where is
Data Captured?**

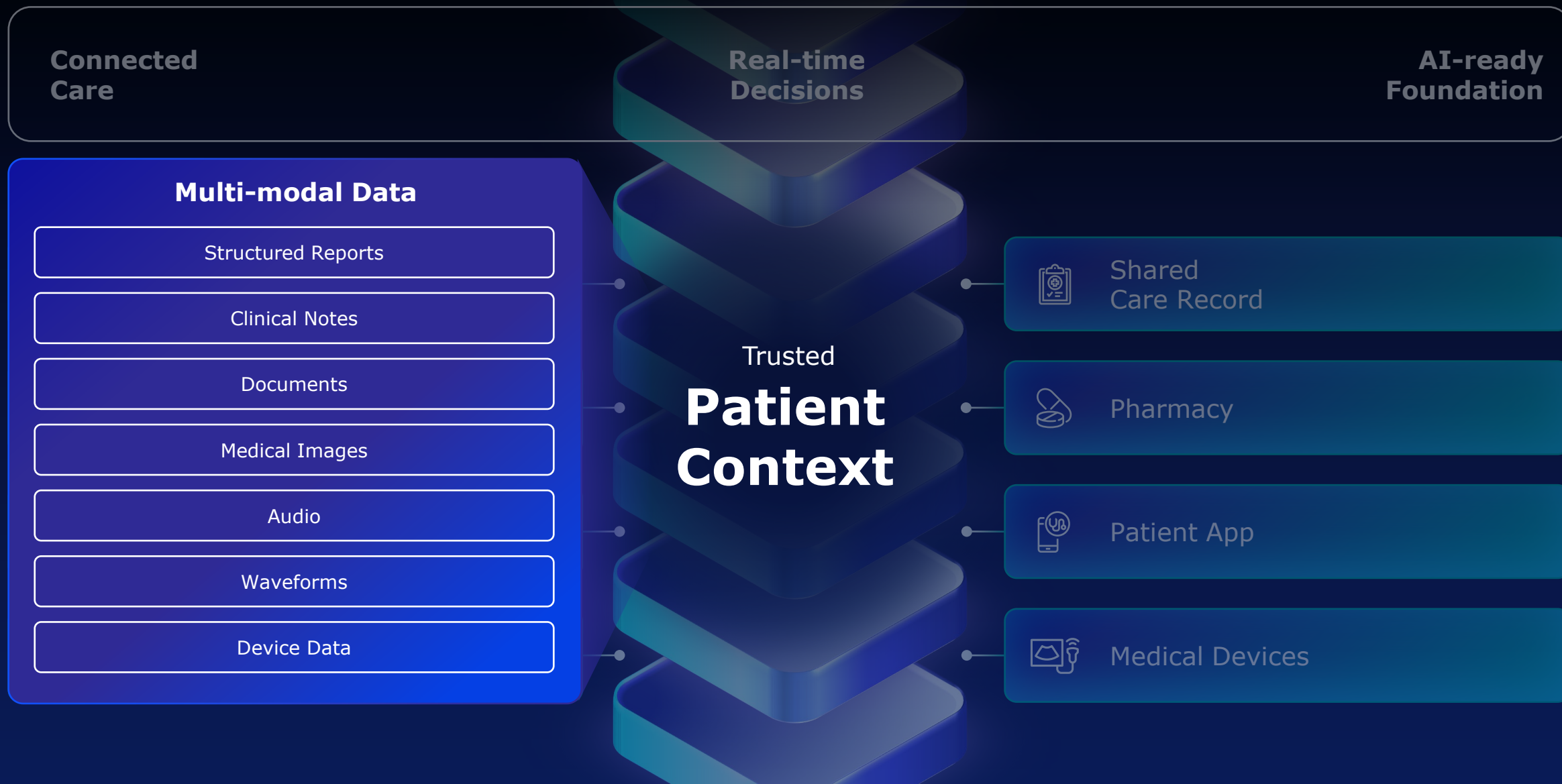
SYSTEMS OF RECORD

Siloed by design

AI Data Backbone for Health



AI Data Backbone for Health



AI Data Backbone for Financial Services



Confidence

IN THE AGE OF



Confidence starts with **trusted data**



AI **augments** human expertise



Trust through **transparency**



Better decisions, faster



INTERSYSTEMS INTELICARE

First AI-Native EHR

**Achieving MDR Class IIA
Certification In The EU**