

At A Glance

- Founded in 1978
- Privately held, profitable, debt-free
- \$720 million annual revenue (FY 2019)
- Long-term client relationships, 30+ years
- Top rankings from Gartner, KLAS, Forrester
- Nearly 1,800+ people worldwide

Established in 1978, InterSystems is the leading provider of data technology for extremely critical data in the healthcare, finance, and manufacturing and supply chain sectors. Its cloud-first data platforms solve scalability, interoperability, and speed problems for large organizations around the globe. InterSystems also develops and supports unique managed services for hospital EMRs, unified care records for communities and nations, and laboratory information management systems. InterSystems is committed to excellence through its award-winning, 24×7 support for customers and partners in more than 80 countries. Privately held and headquartered in Cambridge, Massachusetts, InterSystems has 25 offices worldwide. For more information, please visit [InterSystems.com](https://www.inter-systems.com).

InterSystems has three business units: Data Platforms, HealthShare, and TrakCare.

Data Platforms: InterSystems provides advanced data management, integration, and analytics technologies used in multiple industries — and in all our own products. They include the company's newest offering, **InterSystems IRIS® data platform**, the foundation for rapid development of mission-critical applications and highly reliable applications. **InterSystems IRIS for Health™** is the world's first and only data platform specifically engineered to extract value from healthcare data. On this platform, developers can create and scale healthcare applications with tools that are uniquely designed to meet the current and future needs of modern healthcare.

Healthcare

InterSystems HealthShare® is a suite of connected health solutions that unites providers, patients, and payers with a unified health record and analytics that span the care continuum. HealthShare integrates data from a variety of health information systems and pulls it into one place to give care teams a complete view of the patient.

Sold outside the U.S., **InterSystems TrakCare®** is a unified healthcare information system and electronic health record (EHR) solution used by leading healthcare organizations in 27 countries. TrakCare serves a patient population of over 100 million and comes preconfigured to meet local market requirements, reducing implementation complexity, and risk.

Customers:

Customers include TD Ameritrade, European Space Agency, U.S. Department of Veterans Affairs, Johns Hopkins Hospital, and thousands of other successful organizations. Leading application software providers also leverage our advanced technology in their own products, including Epic, Fiserv, 3M Health Information Systems, Athena Health, Xerox, and many others.

Key Management:

Phillip T. (Terry) Ragon
CEO and Founder

John Paladino
Head of Client Services

Scott Gnau
Head of Data Platforms

Don Woodlock
Head of Healthcare Solutions

For full management biographies, visit [InterSystems.com/who-we-are/management/](https://www.inter-systems.com/who-we-are/management/)

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